

TRANSFORMING LIVES. FORTY YEARS OF HEALING THE HURTING.



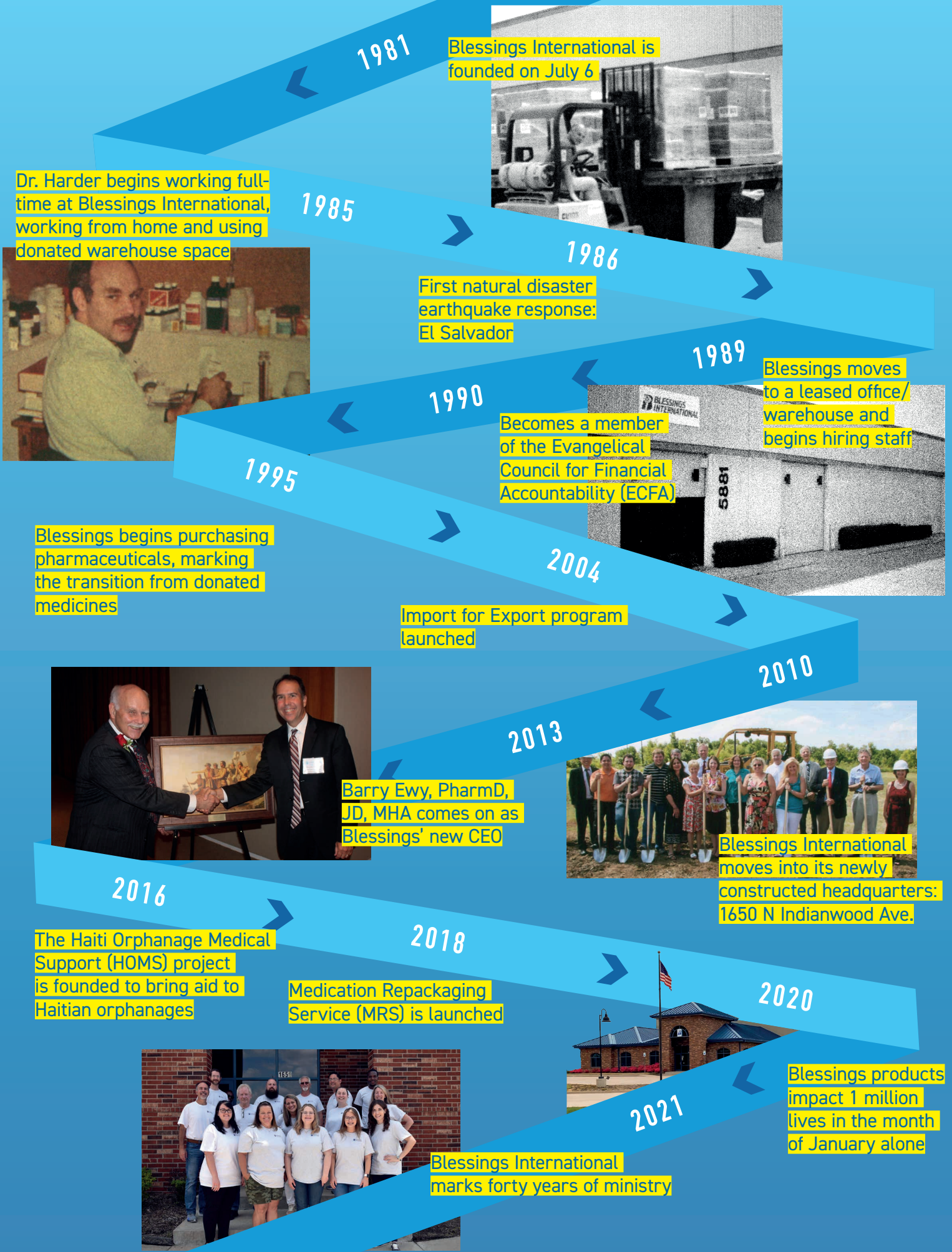
**BLESSINGS**  
INTERNATIONAL  
MEDICINES FOR MISSIONS®



# 40 YEARS OF BLESSINGS

ANNUAL REPORT ON ACTIVITIES: FISCAL YEAR 2021

... OF HOPE AND HEALING. FORTY YEARS OF HOPE AND HEALING. FORTY YEARS OF HOPE AND HEALING. FORTY YEARS OF HOPE AND HEALING.



*“Be strong and take heart, all you who hope in the Lord.”*  
Psalm 31:24

For forty years, Blessings International has provided hope and healing to people all around the world. As we celebrated this milestone anniversary this past summer, we noted with gratitude the many ways God has guided Blessings—from putting the dream in our founder’s heart, to providing at crucial times, to navigating us through a global pandemic.

It was a good reminder in fiscal year 2021, at a time when we thought things would be returning to normal, that through highs and lows, God’s plan is best and Blessings is in His hands.

Between September 2020 and August 2021, we sent 85 tons of medicine to 73 countries, reaching an estimated 6.36 million people. Fortunately in fiscal year 2021, we saw an increase in traditional medical mission trips, though we’ve yet to return to pre-2020 numbers. Developing nations are still greatly impacted by the health and supply-chain affects of the pandemic. At a time when many overseas pharmacies are stripped of items, the orders we’ve exported and the teams who have been able to travel have literally saved lives.

As we continue to move forward, our resolve to keep blessing the nations with medicines and Christ’s love remains. We take heart, as Psalm 31:24 says, and place our hope in the Lord, not only for our upcoming year but also for our next forty years.

Yours together in His service,

**Barry Ewy, PharmD, JD, MHA**  
Chief Executive Officer



## HUMAN TREATMENT VALUE FOR MEDICINES SHIPPED



Receiving a direct shipment to Clinica Montana De Esperanza in Honduras. Photo courtesy of Honduras Medical Mission.

In FY 2021, the human treatment value (HTV) of the medicines we shipped was **74,759,177**. That is over **74 million** courses of medicine and vitamins Blessings International shipped to medical teams, clinics, and hospitals to 73 nations, including within the United States. The chart on the opposite page details exactly how many dosages went to each country. (Please note, some countries were sent medical supplies and personal protective equipment [PPE] only. Because these items are not assigned a human treatment value, they have been marked PPE.)

HTV is our measurement for the number of lives affected by a product ordered through Blessings International. It is measured by totaling the number of medicines shipped that fall into one of two categories: curative treatments and treatment days.



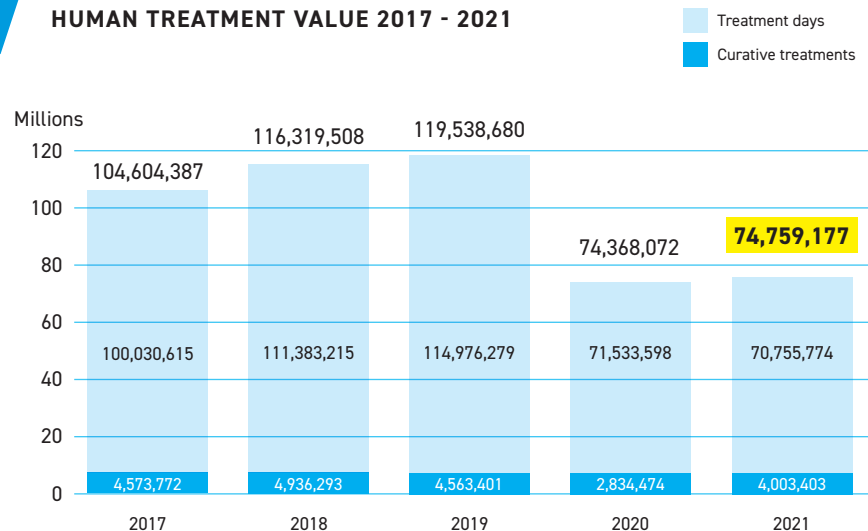
**Curative treatments** are defined as one full dosage of a treatment, regardless of how many individual pills/tablets/injections are required. For example, one course of antibiotics to treat an infection may require multiple tablets given to a patient over multiple days, but for HTV accounting purposes, it will only be counted as one treatment. Curative treatments include items such as antibiotics and anti-malarials.



**Treatment days** are defined by the number of days a medicine is used. Total treatment days are the number of pharmaceutical dosages that are used to treat acute or chronic issues (including items such as analgesics, vitamins, antihypertensives, etc.) For example, if Blessings ships a bottle of 500 vitamins and someone takes one multi-vitamin per day, that bottle will equal 500 treatment days.

Out of FY 2021's total human treatment value, **4,003,403** were curative treatments and **70,755,774** were treatment days. With the medicines Blessings International shipped in FY 2021, an estimated **6,361,929** people were treated.

HUMAN TREATMENT VALUE 2017 - 2021



**4 MILLION** CURATIVE TREATMENTS

**70 MILLION** TREATMENT DAYS

**6.4 MILLION** PEOPLE TREATED

## HUMAN TREATMENT VALUE FOR ORDERS SHIPPED BY COUNTRY

	HTV	%
<b>CARIBBEAN &amp; CENTRAL AMERICA</b>		
Belize	696,656	0.93%
Costa Rica	279,730	0.37%
Cuba	1,567,204	2.10%
Dominica	24,140	<.1%
Dominican Republic	5,572,071	7.45%
El Salvador	357,168	0.48%
Guatemala	5,148,591	6.89%
Haiti	11,869,253	15.88%
Honduras	8,434,530	6.89%
Jamaica	80,313	0.11%
Nicaragua	362,873	0.49%
Panama	388,949	0.52%
Saint Vincent & the Grenadines	112,496	0.15%
<b>Subtotal</b>	<b>34,893,974</b>	<b>46.68%</b>

<b>EAST ASIA &amp; PACIFIC</b>		
Cambodia	26,366	<.1%
China	399	<.1%
Micronesia, Federal State of	10,693	<.1%
Mongolia	333	<.1%
Papua, New Guinea	753,997	1.01%
Philippines	309,400	0.41%
Thailand	38,662	<.1%
Vietnam	PPE*	<.1%
<b>Subtotal</b>	<b>1,139,850</b>	<b>1.52%</b>

<b>EUROPE</b>		
Greece	38,843	<.1%
Romania	447,069	0.60%
<b>Subtotal</b>	<b>485,912</b>	<b>0.65%</b>

<b>MIDDLE EAST AND NORTH AFRICA</b>		
Iraq	77,721	0.10%
Lebanon	786,184	1.05%
Palestinian Territories	39,847	<.1%
<b>Subtotal:</b>	<b>903,752</b>	<b>1.21%</b>

	HTV	%
<b>RUSSIA AND INDEPENDENT STATES</b>		
Azerbaijan	15,655	<.1%
Kyrgyzstan	22,304	<.1%
Moldova	54,719	<.1%
Ukraine	236,992	0.32%
<b>Subtotal</b>	<b>329,670</b>	<b>0.44%</b>
<b>U.S.A.</b>		
Puerto Rico	69,686	<.1%
U.S.A.	3,080,211	4.12%
U.S.A. Minor Outlying	4,470	<.1%
Virgin Islands, US	116,425	0.16%
<b>Subtotal:</b>	<b>3,270,792</b>	<b>4.38%</b>
<b>NORTH AMERICA (NOT U.S.)</b>		
Mexico	712,032	0.95%
<b>Subtotal</b>	<b>712,032</b>	<b>0.95%</b>

<b>SOUTH AMERICA</b>		
Bolivia	13,598	<.1%
Brazil	159,315	0.21%
Colombia	30,239	<.1%
Ecuador	448,252	0.60%
Paraguay	23,405	<.1%
Peru	335,718	0.45%
Venezuela	22,175,096	29.66%
<b>Subtotal</b>	<b>23,185,623</b>	<b>30.99%</b>

<b>SOUTH ASIA</b>		
Afghanistan	PPE*	<.1%
Bangladesh	7,667	<.1%
India	666	<.1%
Nepal	62,388	<.1%
<b>Subtotal</b>	<b>70,721</b>	<b>0.09%</b>

	HTV	%
<b>SUB-SAHARAN AFRICA</b>		
Angola	6,559	<.1%
Benin	723,139	0.97%
Burkina Faso	2,000	<.1%
Cameroon	15,955	<.1%
Central African Republic	153,250	0.20%
Congo, Democratic Republic	240,125	0.97%
Congo, Republic of	41,410	0.32%
Ethiopia	308,791	0.41%
Gambia	67,426	<.1%
Ghana	1,196,957	1.60%
Ivory Coast (Cote d'Ivoire)	276,912	0.37%
Guinea Bissau	3,425	<.1%
Kenya	497,235	0.67%
Liberia	824,436	<.1%
Malawi	53,508	<.1%
Mozambique	160	<.1%
Niger	2,452,597	3.28%
Nigeria	771,961	1.03%
Rwanda	2,170	<.1%
Senegal	35,172	<.1%
Sierra Leone	920,722	<.1%
South Africa	11,076	1.23%
Tanzania	426,653	0.57%
Togo	106,662	0.14%
Uganda	226,130	0.30%
Zambia	402,418	0.54%
Zimbabwe	PPE*	<.1%
<b>Subtotal</b>	<b>9,766,849</b>	<b>13.06%</b>

	HTV	%
<b>GRAND TOTAL</b>	<b>74,759,177</b>	<b>99.98</b>

\*HTV measures only medicines and vitamins, and as such, FY 2020's figures do not reflect shipments of medical supplies, including personal protective equipment (PPE).

## FINANCIAL REPORT



Giving medication to a patient in Guatemala. Photo courtesy of Refuge International.

Our fiscal year continued to be financially impacted by the uncertainties and restrictions caused by the prolonged pandemic. In FY 2021, we mitigated losses and stabilized our position for future growth, while continuing to utilize 100% of every donated dollar to support benevolence projects (detailed on pages 8 through 10).

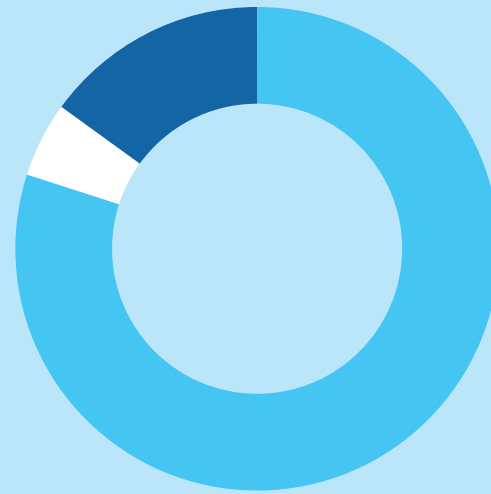
Because transparent integrity is one of our core values, we are open and honest in our operations, transactions, and dealings, from our finances to our communications. Blessings International undergoes a financial audit each year by an independent public accounting firm. This independent auditor also prepares our IRS Form 990, which the graphs below are based upon. (Financial reports are available on our website at [www.blessing.org/transparency](http://www.blessing.org/transparency))

### BLESSINGS INTERNATIONAL FISCAL YEAR 2021 FINANCIAL SNAPSHOT

#### SUPPORT & REVENUE

- + Program Service Revenue  
\$2,308,309 **80.45%**
- + Donor Contributions  
\$127,396 **4.45%**
- + Investment & Other Revenue  
\$433,475 **15.1%**

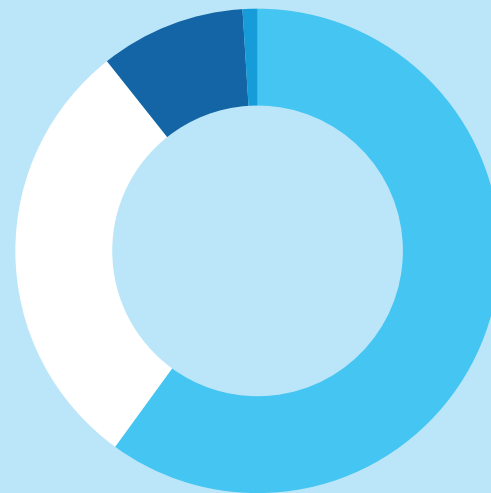
**Total \$2,869,180**



#### EXPENSES

- + Medicine & Gifts  
\$1,989,067 **59.77%**
- + Program Service Expenses  
\$957,542 **28.77%**
- + Management & General  
\$323,223 **9.71%**
- + Fundraising Expenses  
\$58,155 **1.75%**

**Total \$3,327,987**



The Evangelical Council of Financial Accountability accredits its members and holds them to high standards of accountability with respect to governance, financial management, and stewardship/fundraising practices. Blessings International is proud to have achieved these standards and has been a member of ECFA since March of 1990.

## PRODUCTION REPORT

Blessings International's production department is responsible for rebottling, repackaging, and relabeling items that we purchase directly from manufacturers and other pharmaceutical entities both in the United States and abroad. Blessings is licensed by the US Food and Drug Administration as a repackager and is authorized to import medicine and medical supplies for exportation.



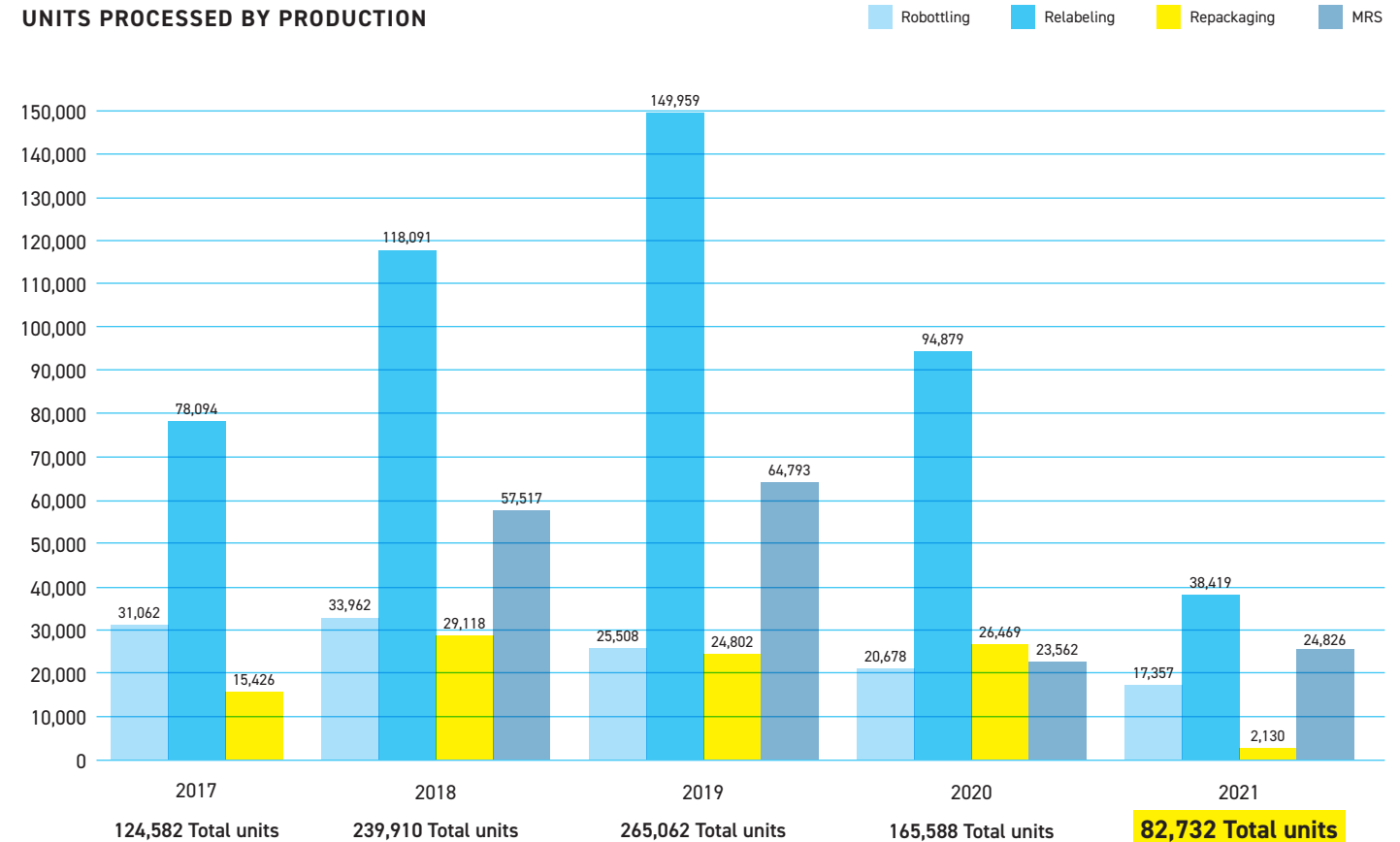
Andrew refilling the machine during a rebottling run.

In FY 2021, our MRS (medication repackaging service) saw an increase from last year. We were also able to produce more Blessings care kits in FY 2021. Care kits were introduced in FY 2020 and were designed for meeting a person's basic needs during times of upheaval, when resources are minimal, such as after a natural disaster. Each kit contains a towel, body wash, toothpaste, toothbrush, comb, antibiotic ointment, and adhesive bandages.



Angela and Andrew packaging Blessings Care Kits.

### UNITS PROCESSED BY PRODUCTION



## BENEVOLENCE PROJECTS

### COVID-19 Relief

**\$24,141 distributed**



Patient getting ready to receive a nasal swab. The GeneXpert machine can be seen on the left side of the table.

For the second year in a row, COVID-19 has continued to impact our lives and our world. Throughout 2021, Blessings International remained a stable source for PPE and crucial medicines for US charitable clinics, using the COVID-19 Relief fund to alleviate customer's costs of these items when possible.

As society has adjusted to a life within a multiyear pandemic, it has become obvious the need to efficiently diagnose and treat COVID-19. That is why Blessings utilized donations to contribute toward the purchase of a GeneXpert machine for the Wycliffe Clinic in Papua New Guinea. The GeneXpert machine allows for diagnosing COVID-19 and tuberculosis, both diseases that are prevalent in PNG. One individual from Wycliffe said the machine allowed their team to "accurately diagnose COVID-19 and protect the larger public by focusing [their] time on educating those who test positive."

### Supplication for Supplements/Expedited Hope

**\$10,745 distributed**



Children in Guatemala show off their vitamins. Photo courtesy of Lemonade International Inc.

When international travel paused in 2020, Blessings' warehouse remained fuller than expected. As time passed, expiration dates became closer and closer. Because Blessings did not want these supplies to go to waste, this special fundraiser was created so we could provide quickly expiring vitamins to pregnant mothers and children around the world.

The Expedited Hope fund was created as an expansion of Supplication for Supplements to include all short-dated medicine, not just vitamins. One major beneficiary was Venezuela, as a local church, South Tulsa Baptist Church, was regularly able to receive the short-dated items and distribute them to those in need in Venezuela.



Alan Carlton of South Tulsa Baptist Church with one of many outgoing shipments of short-dated medicines.

*"We could not do what we do without Blessings!*

*The medicines are of high quality and because they are so reasonably priced we are able to take an abundance."*

*Dr. G. Waller with Truth for Today Medical Missions*

### Medicines for Orphans

**\$43,800 distributed**

Meeting basic needs can be a huge battle for orphanages. And providing anything beyond that can feel nearly impossible. That is why, for the fifth year in a row, Blessings continued to provide the Haitian Orphanage Medical Support fund.

HOMS director Debi Lammert, APRN-CNS says, "The HOMS project continues to shine like a bright flame in the sea of darkness that is Haiti at this time. The HOMS project sees the vulnerable children and their caregivers as individuals worthy of value and attention. By our words and our actions, we show them Christ personified. A smile, a kind word, saying their name, a gentle touch while doing a height and weight check, a small treat during the visit—each of these things conveys love and respect to children that have and get so little. The more difficult the circumstances, the brighter our HOMS small light shines."



Debi with a young patient. Photo courtesy of Debi Lammert.

### Emergency Disaster Relief

**\$22,593 distributed**

Throughout the year, we continued to provide support through our Emergency Disaster Relief fund for Lebanon, Cuba, and Venezuela, as well as relief for natural disasters. Most significantly, we were able to aid those responding to the St. Vincent and Grenadine volcanic eruptions, Hurricanes Iota and Eta, and the Haiti earthquake.

Within one week of the August 14 earthquake in southern Haiti, Blessings received over \$18,000 to aid teams responding to the disaster. Thanks to donations to the Emergency Disaster Relief fund, approximately 44,000 lives were impacted by the medical supplies we sent in response to the earthquake.



Holding a sample of the medicines used to help people in Haiti. Photo courtesy of Foursquare Disaster Relief.

### Malaria

**\$13,017 distributed**

Malaria is one of the world's deadliest diseases, despite being completely treatable if the right medication is available. That is why, during the months of April and May every year, we freely offer antimalarial medicine for mission teams to distribute to areas where malaria is a daily concern. This year, we were able to offer \$13,000 toward defeating this disease.



Photo courtesy of Healing Haiti.



Discussing medication with a patient at a charitable US clinic.

## USA Fund

**\$67,959** distributed

A rapidly increasing partnership, the USA fund allows Blessings to aid charitable clinics and pregnancy resource centers right here in the United States. Because funding and consistent inventory are clinics' most frequent concern, we are able to effectively come alongside and meet these crucial needs, allowing clinics to more effectively serve their communities.

In the words of one US partner, "The Iowa City Free Clinic's partnership with Blessings International has truly been a gift. Through Blessings' generosity and compassion, our staff and volunteers have provided hundreds of uninsured individuals in our community with medications they would otherwise not be able to afford. Blessings has strengthened the clinic's mission and has made a significant difference in the lives of our patients. We are truly grateful!"

## Clinic/Hospital and Ministry Support

**\$189,468** distributed



Pharmacy volunteers serving at a clinic in Iowa. Photo courtesy of Iowa City Free Clinic.

It's our pleasure to support clinics and hospitals across the country and the globe. Funding for clinic/hospital and ministry support comes from the Medicines for Nations fund as well as funds like Bless the Nations.

### Medicines for Nations - \$133,839

Medicines for Nations is a multipurpose fund, from which we are able to bless an array of organizations, ministries, and clinics/hospitals.

### Bless the Nations - \$17,529

Bless the Nations is a grant which organizations can apply for. A committee consisting of some of our board members review applications and choose recipients, who receive the funds in the form of account credit. One recipient, Clinica Esperanza in Roatán, Honduras, says the grant was critical in helping them aid the island during the pandemic when needs were overwhelming and shortages frequent. "The grant was a huge blessing and came at a time when it was most needed. To your donors, I would say, 'Thank you and God bless each and every one of you. You saved many lives through this grant.'"

### Ministry Support - \$21,500 nationally and \$16,600 internationally

As a non-profit, we recognize the importance of supporting other organizations. As such, we support other non-profits whose missions align with our own so that we may display Christ's love in many ways.

## BLESSINGS INTERNATIONAL BOARD OF TRUSTEES



**Clay Powell, MD**  
Chair  
Physician



**Donald Tredway, MD, PhD**  
Vice-Chair  
Physician



**Mike Smith, EA**  
Treasurer  
Tax Accountant



**Chisoo Choi, MD**  
Corporate Secretary  
Physician

Our staff and board members seek to heal the hurting, build healthy communities, and transform lives in Jesus' name. And none of our work would be possible without the Lord's blessing and without the partnership of our customers and donors. Thank you to everyone who prays, donates, orders, and places our products into the hands of those who need them most!



**Karen Carmichael-Lorenz, Esq.**  
Trustee  
Trust Attorney



**Geof Jackson**  
Trustee  
Pastor



**Rita Chamberlain, DPH**  
Trustee  
Hospital Pharmacist



**Troy M. Sledge, RN, MSN**  
Trustee  
Nursing Administration



**Barry Ewy, PharmD, JD, MHA**  
Trustee  
CEO, Blessings International

**We are blessed to serve you and to serve alongside you.**

## BLESSINGS INTERNATIONAL CORE VALUES

**Christ Centered** – We desire to share the love and compassion of Jesus Christ with all those we serve, whether serving our customers, co-workers, vendors or donors.

**Customer Focused** – We desire for our customers to have an excellent experience working with our ministry through each and every encounter.

**Quality Driven** – We aim to provide high quality products to the right customer at the right time, every time.

**Transparent Integrity** – From our finances to our communication, we will be open and honest in our operations, transactions and dealings.

**Donor Appreciation** – We are grateful to those who support our ministry through gifts and prayer and will use all gifts in a responsible manner to benefit persons around the world in need.

**Celebrate Success** – We will celebrate the successes and milestones of our ministry, each other, and our lives.





THE VISION OF BLESSINGS INTERNATIONAL IS TO HEAL THE HURTING GLOBALLY AND LOCALLY BY PROVIDING LIFE-SAVING PHARMACEUTICALS, VITAMINS, AND MEDICAL SUPPLIES TO MEDICAL MISSION TEAMS, CLINICS, AND HOSPITALS; TO BUILD HEALTHY COMMUNITIES BY TREATING THE POOR AND VICTIMS OF ENDEMIC MEDICAL PROBLEMS, OUTBREAKS OF DISEASE, OR OVERWHELMING DISASTERS; AND TO TRANSFORM LIVES BY ACTIVELY DEMONSTRATING THE LOVE AND COMPASSION OF JESUS CHRIST.

If you would like to order medicine for a medical trip or make a donation to our ministry, please go to [www.blessing.org](http://www.blessing.org)



**BLESSINGS INTERNATIONAL**

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Code #11864